



SovahMartinsville.com

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2017 was a pivotal year as Danville Regional Medical Center and Memorial Hospital of Martinsville & Henry County joined forces to form Sovah Health — a regional healthcare system with two campuses. We are proud to be making our communities healthier each and every day, building upon our legacies and strengthening the delivery of high quality healthcare in our region for generations to come.

—Michael Ehrat, CEO Sovah Health – Martinsville

Sovah Health - Martinsville's mission is Making

Communities Healthier*. By creating places where people choose to come for healthcare, physicians want to practice and employees want to work, we are creating a legacy of care for our neighbors today and for generations to come. Here are just a few ways we made the communities of Martinsville, Henry County and the surrounding areas healthier in 2017.

Delivering high quality patient care and supporting our physicians

The most important contribution we make to our community is providing high quality care close to home. Quality and service are at the center of how we care for our patients, and we continually invest in our facility to ensure we can meet the healthcare needs of our community. In 2017, we made **\$4,292,916** in **capital improvements**, including an expansion of our Cancer Center and new MRI and CT scanner machines.

Inviting the best physicians into our community and supporting them also is a key driver of our efforts to ensure access to high quality care and service. During the past year, Sovah Health – Martinsville added **nine new providers** in general surgery; orthopedics; and internal, hospital, pediatric and pulmonary medicines.

Creating excellent workplaces for our employees

We strive to create an environment where talent is recognized, job satisfaction is valued and our **783 employees** can effectively use their skills in providing high quality care and service; and we managed and distributed an **annual payroll of \$51,458,229**.

Taking a leadership role in the community

We are proud to be a leader in our region. Supporting local organizations and delivering healthcare to all of our neighbors, regardless of their ability to pay, are foundational to our commitment to the overall well-being of our community. In addition to numerous sponsorships and charitable gifts, we delivered more than **\$6.43 million in charity care to those in need**.

Being fiscally responsible

Our commitment to ensuring fiscal responsibility extends both to our hospital and to the community. In 2017, we paid a total of **\$1,595,728 in taxes**.

Thank you for your continued support as we continue to make our community healthier in 2018 and beyond.



Sovah Health – Martinsville employees Go Red for women's heart health.



Sovah Health sponsored the annual Martinsville Senior Health & Craft Fair.



Sovah Health – Martinsville employees and physicians went Bowlin for Colons to raise awareness for colorectal cancer and raise money for Relay for Life.

ECONOMIC IMPACT

Charity and other uncompensated care	
Community benefit programs	\$624,809
Financial contributions	\$84,867
Community health services	\$4,000
Professional development	\$144,439
Tuition reimbursement	\$93,367
Physician recruitment	\$298,136
Taxes paid	\$1,595,728
Property and other taxes	.\$1,404,021
Local sales tax	\$53,119
State sales tax	\$138,588
2017 TOTAL	 \$8,659,645

SPONSORSHIPS AND DONATIONS

It was our pleasure to be able to support the following activities and organizations during the past year:

- American Cancer Society
- American Lung Association
- Boys & Girls Clubs of the Blue Ridge
- Caring Hearts Free Clinic
- Fourth of July Celebration / Martinsville Speedway
- Ladies First Breast Health Initiative
- MHC Chamber of Commerce
- Miles in Martinsville / YMCA
- New College Institute

- Patrick Henry Community College
- Piedmont Arts Association
- Piedmont Community Services
- Rooster Walk
- Senior Health & Craft Fair
- Smith River Fest
- Smith River Sports Complex
- SPCA
- United Way



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Sovah Health – Danville

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LIFE POINT HEALTH

MAKING COMMUNITIES HEALTHIER

Charity and other uncompensated care includes hospital costs not covered by Medicaid reimbursements and supplemental payments, as well as charity care. "Physician recruitment costs" include recruitment costs and support of new physicians' initial practice establishment in the community. Payroll includes consolidated salaries, wages, benefits and contract labor costs. "Capital investments" include facility expansions/renovations, equipment purchases, technology replacement, information technology additions/updates, and routine facility upkeep and maintenance. All references to "LifePoint," "LifePoint Health" or the "Company" used in this release refer to affiliates or subsidiaries of LifePoint Health, Inc.

Sovah Health – Martinsville is part of LifePoint Health, a leading healthcare company dedicated to Making Communities Healthier. Through its subsidiaries, it provides quality inpatient, outpatient and post-acute services close to home. LifePoint owns and operates community hospitals, regional health systems, physician practices, outpatient centers, and post-acute facilities in 22 states. It is the sole community healthcare provider in the majority of the non-urban communities it serves. More information about the company can be found at www.LifePointHealth.net.