



HELPING TO MAKE THE SOUTHERN VIRGINIA AREA HEALTHIER

At Memorial Hospital of Martinsville and Henry County, our goal is to deliver the best healthcare available to the residents of the greater Southern Virginia area as we seek to make our community healthier. With the help of dedicated physicians, employees, volunteers and board members, along with your continued support and encouragement, we continue our passionate pursuit of excellence.

Delivering quality healthcare close to home is the single most important contribution we make. But there are many other ways we make a positive impact on the communities we serve. Here are a few of the ways we are making a difference.

More than \$1.8 million in capital improvements

In the past year, we have added a cardiac mapping and ablation system, vivid echo vascular ultrasound, and DASH monitors.

In fact, we invested more than \$1.8 million in our facilities last year which, in addition to the above, included technology replacement, information technology additions/updates, and important facility upkeep and maintenance.

Contributing to our local tax base

Last year, Memorial Hospital paid nearly \$1.8 million in property and sales taxes that have helped to support our city, county and state. These dollars help support local schools, develop roads, recruit business and industry, and provide other vital community services.

Helping those In need

Memorial Hospital provided more than \$182.8 million in uncompensated care last year, which included the amounts not covered by Medicare and Medicaid. This amount includes \$20 million for charity care and bad debt, incurred as we served many people without the financial resources to pay for basic health services.

Adding to the medical staff

During the past year, Memorial Hospital has added nine new physicians to our highly respected medical staff, including specialists in cardiology, general surgery, emergency medicine, hospitalist, family practice and internal medicine.

One of our community's major employers

With an annual payroll of more than \$43.7 million and 846 employees, Memorial Hospital is one of the largest employers in the region.

We thank you for choosing Memorial Hospital for your healthcare needs. With your support, we can continue to make our community healthier.



Grady W. (Skip) Philips III, CEO
*Memorial Hospital of Martinsville
& Henry County*





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Memorial Hospital of Martinsville and Henry County is part of LifePoint Hospitals®, a leading hospital company focused on providing quality healthcare services close to home. Through its subsidiaries, LifePoint operates 52 acute-care facilities in 17 states. With a mission of "Making Communities Healthier," LifePoint is the sole community hospital provider in a majority of the communities it serves. More information about the Company, which is headquartered in Brentwood, Tennessee, can be found on its website LifePointHospitals.com.



COMMUNITY BENEFIT REPORT

Charity and other uncompensated care	\$182,812,516
Includes unpaid cost of Medicare and Medicaid as well as charity care and bad debt	
Community benefit programs	\$1,418,349
Financial contributions	\$16,689
Health professionals education	\$102,802
Tuition reimbursement.....	\$202,631
Physician recruitment.....	\$1,096,127
LifePoint Foundation Grant (Mercy Award Donation)	\$100
Ross Harbor United Methodist Church	
Taxes paid	\$1,792,354
Property and other taxes.....	\$1,284,199
Local sales tax.....	\$114,930
State sales tax.....	\$393,225

2010 TOTAL **\$186,023,219**

In addition, the hospital's payroll of more than \$43.7 million and capital investments of more than \$1.8 million last year contributed significantly to the community's economic success.

SPONSORSHIPS AND DONATIONS

Memorial Hospital of Martinsville and Henry County and our employees are pleased to have been able to support the following activities and organizations during the past year:

- American Cancer Society
- American Red Cross
- Employee House Fire Fundraiser
- Martinsville Speedway – July 4th Celebration
- Piedmont Arts Association
- Smart Beginnings
- VHHA Hospac
- Virginia Museum of Natural History
- Wake Forest University
- World Vision

"Charity and other uncompensated care" includes the amounts not covered by Medicare and Medicaid as well as charity care and bad debt. "Physician recruitment costs" include recruitment costs and support of new physicians' initial practice establishment in the community. Payroll includes consolidated salaries, wages, benefits and contract labor costs. "Capital investments" include facility expansions/renovations, equipment purchases, technology replacement, information technology additions/updates, and routine facility upkeep and maintenance.